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Education:

- 1998 Department of Sociology, Northwestern University, Evanston, IL:
Ph.D. in sociology.
- 1993 Department of Sociology, Northwestern University, Evanston, IL:
M.A. in sociology
- 1988 University of Michigan, Ann Arbor, MI:
B.A. in philosophy

Books:

- 2020 Babb, Sarah. 2020. *Regulating Human Research: IRBs from Peer Review to Compliance Bureaucracy*. Palo Alto, CA: Stanford.
- 2013 Carruthers, Bruce and Sarah Babb. *Economy/Society: Markets, Meanings and Social Structure*. Second Edition. Thousand Oaks, CA: Sage.
- 2009 Babb, Sarah. *Behind the Development Banks: Washington Politics, World Poverty, and the Wealth of Nations*. Chicago, IL: University of Chicago Press.
** Co-Winner, 2011 Book Award, Global and Transnational Section, American Sociological Association.
- 2003 Babb, Sarah. *Proyecto México: Los economistas del nacionalismo al neoliberalismo* (translation of *Managing Mexico*). México, D.F.: Fondo de Cultura Económica.
- 2001 Babb, Sarah. *Managing Mexico: Economists from Nationalism to Neoliberalism*. Princeton, NJ: Princeton University Press.
** Co-Winner, 2004 Viviana Zelizer book award, Economic Sociology Section, American Sociological Association.
** Co-Winner, 2004 Mirra Komorovsky book award, Eastern Sociological Society.

1999 Carruthers, Bruce and Sarah Babb. *Economy/Society: Markets, Meanings, and Social Structure*. Thousand Oaks, CA: Pine Forge Press.

Articles and Chapters:

Forthcoming Babb, Sarah. "A Blizzard of Paperwork:" IRBs and the Hazards of Weak State Accountability." *Theory and Social Inquiry*.

2022 Kentikelenis, Alexander and Sarah Babb. "International Financial Institutions: Forms, Functions, and Controversies." In Pevehouse, John and Leonard Seabrooke (eds). *Oxford Handbook of International Political Economy*

2021 Babb, Sarah. "The Privatization of Human Research Ethics: An American Story." *European Journal for the History of Medicine and Health* 78 (2):392–411. <https://doi.org/10.1163/26667711-bja10005>.

Babb, Sarah and Alexander Kentikelenis. "Markets Everywhere: The Washington Consensus and the Sociology of Global Institutional Change." *Annual Review of Sociology* 47(1): 521-41

Babb, Sarah. "The Inter-American Development Bank and the Washington Consensus. Shareholder Activism and the Taming of a Reluctant Partner." In Clifton, Judith, Daniel Díaz Fuentes and David Howarth (eds). *Regional Development Banks in the World Economy*. New York and London: Oxford University Press.

2019 Kentikelenis, Alexander and Sarah Babb. "The Making of Neoliberal Globalization: Norm Substitution and the Rise of Structural Adjustment in the IMF." *American Journal of Sociology* 124 (6): 1720-62.

** Winner, 2020 Best Article Award, Global and Transnational Sociology Section, American Sociological Association

** Co-Winner, 2020 Charles Tilly Article Award, Section on Comparative and Historical Sociology, American Sociological Association

2018 Babb, Sarah and Alexander Kentikelenis. "International Financial Institutions as Agents of Neoliberalism." In Cahill, Damien, Melinda Cooper, Martijn Konings and David Primrose (eds). *The Sage Handbook of Neoliberalism*. Thousand Oaks, CA: Sage.

2017 Attwood-Charles, William and Sarah Babb. "Engineering Medicine: The Deployment of Lean Production in Healthcare." *Research in Work and Occupations* 30: 87 – 115.

Babb, Sarah, Lara Birk, and Luka Carfagna. "Standard Bearers: Qualitative Sociologists' Experiences with IRB Regulation." *The American Sociologist* 48(1), 86-102.

- 2016 Babb, Sarah and Nitsan Chorev. "International Organizations: Loose and Tight Coupling in the Development Regime." *Studies in Comparative International Development* 51(81): 81-102.
- 2013 Babb, Sarah. "The Washington Consensus as Policy Paradigm: Its Origins, Trajectory, and Likely Replacement." *Review of International Political Economy* 20(2): 268-97.
- 2009 Chorev, Nitsan and Sarah Babb. "The Crisis of Neoliberalism and the Future of International Institutions: The IMF and the WTO in Comparative Perspective." *Theory and Society* 38: 459-484.
- Taniguchi, Rie and Sarah Babb. "The Global Construction of Development Models: The U.S., Japan, and the East Asian Miracle." *Socio-Economic Review* 7(2): 277-303.
- 2008 Babb, Sarah and Bruce G. Carruthers. "Conditionality: Forms, Function, and History." *Annual Review of Law and Social Science* 4: 13-29.
- 2007 Babb, Sarah. "Embeddedness, Inflation, and International Regimes: The IMF in the Early Postwar Period." *American Journal of Sociology* 113: 128-64.
- 2006 Babb, Sarah. "A Sociologist among Economists: Some Thoughts on Methods, Positionality, and Subjectivity." Pp. 43-54 in Hesse-Biber, Sharlene Nagy and Patricia Leavy (eds.). *Emergent Methods in Social Research*. Thousand Oaks, CA: Sage Publications.
- 2005 Babb, Sarah. "The Social Consequences of Structural Adjustment: Recent Evidence and Current Debates." *Annual Review of Sociology* 31: 199-222.
- Babb, Sarah and Ariel Buira. "Mission Creep, Mission Push, and Discretion: The Case of IMF Conditionality." Pp. 59-84 in Buira, Ariel (ed.). *The IMF and the World Bank at Sixty*. London, UK: Anthem Press.
- Babb, Sarah. "Del nacionalismo al neoliberalismo: el ascenso de los nuevos "Money Doctors" en México." Pp. 155-72 in Mato, Daniel (ed.). *Políticas de economía, ambiente, y sociedad en tiempos de globalización*. Caracas, Venezuela: FaCES.
- Babb, Sarah. "Neoliberalism and the Rise of the New Money Doctors." Pp. 243-59 in Epstein, Gerald (ed.). *Financialization and the World Economy*. New York: Edward Elgar.
- 2003 Babb, Sarah. "The IMF in Sociological Perspective: A Tale of Organizational Slippage." *Studies in Comparative International Development* 38(2): 3-27.

- 2002 Fourcade-Gourinchas, Marion and Sarah Babb. "The Rebirth of the Liberal Creed: Paths to Neoliberalism in Four Countries." *American Journal of Sociology* 108(3): 533-79.
- 2001 Carruthers, Bruce, Sarah Babb, and Terrence Halliday. "Institutionalizing Markets, or the Market for Institutions? Central Banks, Bankruptcy Law, and the Globalization of Financial Markets." In Campbell, John and Ove Pederson (eds.). *The Rise of Neoliberalism and Institutional Analysis*. Princeton: Princeton University Press.
- 1998 Babb, Sarah. "Los profesionistas en el gobierno y el problema de la tecnocracia: el caso de los economistas en México." *Estudios Sociológicos* 16(48): 661-88.
- 1997 Babb, Sarah. "Instituciones, profesiones y política económica en México." *Economía Informa*, Facultad de Economía, Universidad Nacional Autónoma de México 257: 13-19.
- 1996 Babb, Sarah. "A True American System of Finance: Frame Resonance in the U.S. Labor Movement, 1866-1896." *American Sociological Review* 61(6): 1033-52.
 ** Co-winner, 1996 Reinhard Bendix Best Graduate Student Paper, Section on Comparative and Historical Sociology," American Sociological Association.
- Carruthers, Bruce and Sarah Babb. "The Color of Money and the Nature of Value: Greenbacks and Gold in Postbellum America." *American Journal of Sociology* 101(6): 1556-91.

In Process:

Babb, Sarah, Ruilin Chen, Viet Phan and Fengrui Tian. "The Internal Controllers: An Exploration of U.S. Job Listings." Preparing for submission to *Work and Occupations*.

Viet Phan and Sarah Babb. "From Ceremonial Gestures to Ambivalent Embrace: How Financial Institutions Comply with Global Environmental Mandates. Preparing for submission to *Environmental Sociology*.

Kentikelenis, Alexander and Sarah Babb. Working title: *Washington Dissensus* (book manuscript). In preparation.

The era of neoliberal globalization is conventionally traced back to the market fundamentalism of the Reagan Revolution. This book argues against this conventional wisdom. Drawing on over 10,000 declassified internal documents from the U.S. and U.K. Treasuries, we show how market

ideologues in the U.S. government significantly hindered the project of exporting free markets around the world. Behind these misadventures were an innate resistance to compromising with wealthy industrialized allies, and an unwillingness to support international institutions—especially the IMF and World Bank—with the capacity to pry open developing economies. This book delves into the genesis of the “Washington Consensus” in the late 1980s, and traces its origins to Paris and London--where more pragmatic policymakers promoted a more realistic vision for simultaneously addressing the Third World debt crisis and exporting market liberalization. And it illuminates the enduring handicaps the United States faces in the exercise of global economic leadership.

Book Reviews and Other:

- Forthcoming. Babb, Sarah. Review of *The Economic Sociology of Development*, by Andrew Schrank. *The Journal of Development Studies*.
- 2022 Babb, Sarah. Review of *Global Inequality and American Foreign Policy in the 1970s*, by Michael Franczak. In *Catalyst: A Journal of Reviews*, December 2022.
- 2021 Babb, Sarah. Review of *Imperialism and the Developing World: How Britain and the United States Shaped the Global Periphery*, by Atul Kohli. *The Journal of Development Studies*, 57:11, 1974-1975.
- Babb, Sarah and Alexander Kentikelenis. “Analysis: People have long predicted the collapse of the Washington Consensus. It keeps reappearing under new guises.” *Washington Post*, April 16, 2021.
- 2020 Babb, Sarah. Interview in *Inside Higher Ed*, about *Regulating Human Research*. February 21, 2020.
- 2014 Babb, Sarah. Review of *The International Monetary Fund and Latin America: The Argentina Puzzle in Context*, by Claudia Kedar. *Contemporary Sociology* 43 (3).
- 2013 Babb, Sarah. Review of *Markets in the Name of Socialism*, by Johanna Bockman. *American Journal of Sociology* 118 (4).
- 2012 Babb, Sarah. “Structural Adjustment.” Entry in Ritzer, George (ed.). *Wiley-Blackwell Encyclopedia of Globalization*.
- 2011 Babb, Sarah. Review of *Challenging Neoliberalism in Latin America*, by Eduardo Silva. *Contemporary Sociology* 40 (4).

- 2009 Babb, Sarah. Review of *Hypocrisy Trap: The World Bank and the Poverty of Reform*, by Catherine Weaver. *Contemporary Sociology* 38 (6).
- 2008 Babb, Sarah. Review of *The Neoliberal City: Governance, Ideology, and Development in American Urbanism*, by Jason Hackworth. *American Journal of Sociology* 113 (4).
- 2006 Babb, Sarah. Review of *A Brief History of Neoliberalism*, by David Harvey. *Contemporary Sociology* 35 (5).
- 2005 Babb, Sarah. Review of *Money Doctors: The Experience of International Financial Advising, 1850-2000*, by Marc Flandreau (ed.). *The Economic History Review* 58 (1).
- 2004 Babb, Sarah. Review of *Re-Forming the State: The Politics of Privatization in Latin America and in Europe*, by Hector Schamis (University of Michigan Press: 2002). *Journal of Latin American Studies* 36 (3).
- 2003 Babb, Sarah. Review of *Globalization/Anti-Globalization*, by David Held and Anthony McGrew (Polity Press: 2002). *Contemporary Sociology* 32 (5).

Recent Public Presentations:

- 2024 “The Making of the Washington Consensus: Global Governance and the Dawn of Neoliberal Globalization,” by Alexander Kentikelenis and Sarah Babb. Presentation at Harvard Economic Sociology Seminar, October 16, 2024.
- “What Do Compliance Offices Do? A Study of U.S. Job Listings,” by Babb, Sarah, Fengrui Tian, Viet Phan, and Ruilin Chen. Regular session at the annual meetings of the American Sociological Association, Montreal, Canada, August 9-13, 2024.
- 2023 “Toward a Broader Perspective on American Compliance,” by Babb, Sarah, Fengrui Tian, Viet Phan, and Ruilin Chen. Roundtable presentation at the annual meetings of the American Sociological Association, Philadelphia, PA. August 17-21, 2023.
- 2021 Author-meets-critic session for *Regulating Human Research: IRBs from Peer Review to Compliance Bureaucracy*, by Sarah Babb. Annual meetings of the Society for the Advancement of Socio-Economics, online. July 1-5, 2021.
- (with Alexander Kentikelenis) “The Invention of the Washington Consensus.” Work in progress presentation at Northwestern University (February 26, 2021) and the University of Wisconsin-Madison (April 28, 2021), online.

- “The Rise of For-Profit IRBs.” Presentation for the Flexibility Coalition (March 21, 2021) and the Society of Clinical Research Associates (SOCRA, Nashville Chapter) (June 24, 2021), online.
- 2020 “Peddling Efficiency: Auditability and Industrialization in Three Compliance Systems.” Presentation at the annual meetings of the Society for the Advancement of Socio-Economics, online July 18-21, 2020.
- Panelist, author-meets-critic session for Atul Kohli, *Imperialism and the Developing World: How Britain and the United States Shaped the Global Periphery*. Annual meetings of the Society for the Advancement of Socio-Economics, online July 18-21, 2020.
- 2019 “Performing Good Faith or Preparing for Audits? A Comparison of Three Compliance Regimes.” Delivered at annual meetings of the Society for the Advancement of Socio-Economics, New York, NY, June 27-29, 2019.
- “The American Way of Ethics Review 1994-2019: From Policy Paralysis to Private Workaround.” Delivered at workshop, Research Ethics Committees—Origins, Development, and Beyond, Uppsala, Sweden, May 28-29, 2019.
- “How IRBs Became Compliance Bureaucracies (and what difference it makes).” Delivered at Boston University Department of Sociology Lecture Series, April 22, 2019.
- 2018 “How IRBs Became Compliance Bureaucracies.” Delivered at a regular session at the annual meetings of the American Sociological Association, Philadelphia, PA, August 12, 2018.
- “The Inter-American Development Bank and the Washington Consensus.” Delivered at the World Economic History Congress, Cambridge, MA, August 1, 2018.
- 2017 Babb, Sarah. “Not Your Grandfather’s IRB: Compliance Bureaucracy and the Decline of Amateur Ethics Review.” Delivered at the Economic/Organizational Sociology miniconference at the annual meetings of the American Sociological Association, Montreal, Canada, August 11, 2017.
- Babb, Sarah. “Leaving it to the Professionals: The Post-1995 Transformation of Institutional Review Boards.” Delivered at the annual meetings of the Eastern Sociological Society, Philadelphia, PA, February 22, 2017.
- 2016 Babb, Sarah. “The Concepts of Globalization and Transnationalism in Sociology.” Delivered at the annual meetings of the American Sociological Association, Seattle, WA, August 20, 2016.

Kentikelenis, Alexander and Sarah Babb. "The Origins of Structural Conditionality at the International Monetary Fund." Delivered at the annual meetings of the American Sociological Association, Seattle, WA, August 21, 2016.

Babb, Sarah. "Constructing Compliance: IRBs and the Rise of the Human Research Protection Field." Colloquium talk at Department of Sociology, University of California at Berkeley, February 29, 2016.

2015 Babb, Sarah and Nitsan Chorev. "Paradigms, Programs, and Policy Rules: The Evolving Role of International Organizations in Development Policy." Presented at 50th Anniversary of *Studies in Comparative International Development* conference, Brown University, October 30, 2015.

Kentikelenis, Alexander and Sarah Babb. "The Origins of Structural Conditionality at the International Monetary Fund." Presented at the annual meetings of the Society for the Advancement of Socio-Economics, London, July 2015.

Fellowships and Awards:

2005 Fellowship, Woodrow Wilson International Center for Scholars, Washington, D.C. during academic year 2005-06.

2001 Fellowship, the Radcliffe Institute for Advanced Study, Harvard University during academic year 2001-02.

1999 American Sociological Association, Annual Award for Best Dissertation, *The Evolution of Economic Expertise in a Developing Country: Mexican Economics, 1929-1998*.

1995 IIE Fulbright-García Robles grant to conduct doctoral dissertation research in Mexico during academic year 1995-96.

1993 Social Science Research Council Predissertation Fellowship to study in Mexico during academic year 1993-94.

Employment:

2011-present Sociology Department, Boston College, Professor.

2004-2011 Sociology Department, Boston College, Associate Professor.

2003-2004 Sociology Department, Boston College, Assistant Professor.

1998-2003 Department of Sociology, The University of Massachusetts at Amherst.
Assistant Professor.

Teaching, 1998-present:

Undergraduate:

The American Dream
Global Sociology
Race, Class, and Gender
Social Research Methods
The Sociology of Revolutions

Graduate:

Complex Organizations
Economic Sociology
Empirical Research Seminar
Global and Transnational Sociology
Introduction to Social Theory
Second-Year Writing Seminar
Social Movements
Sociology of Development
Sociology of Revolutions
Workshop in Historical Sociology

**Recent Service to the
Discipline:**

Chairperson, section on Economic Sociology, American Sociological Association, 2018-19.

Editorial Board member, *The Sociology of Development*, 2015-present.

Editorial Board member, *American Sociological Review*, 2014-2016.

Chairperson, Global and Transnational Section of the American Sociological Association, 2011-12.

Consulting editor, *American Journal of Sociology*, 2007-2009.

Reviewed manuscripts for the *American Journal of Sociology*, *Sociological Forum*, *American Sociological Review*, *Social Problems*, *Administrative Science Quarterly*, *Socio-Economic Review*, *Review of International Political Economy*, *Regulation and Governance*, University of California Press, Oxford University Press, Sage Publications.

Major Departmental and University-Wide**Service:**

Director of Graduate Studies, Department of Sociology, Boston College, June 2018-present.

Interim Chairperson, Department of Sociology, Boston College, May-June 2023.

Chairperson, Department of Sociology, Boston College, July 2011-June 2017.

Member, College of Arts and Sciences Executive Board of Chairs, Boston College September 2012-August 2013; September 2014-present.

Member, Boston College Institutional Review Board (IRB), August 2009-July 2012.

Director of Graduate Studies, Department of Sociology, Boston College, July 2007-June 2011.

Director of Graduate Studies, Department of Sociology, Boston College, July 2004-June 2005.

Fields of Interest:

Economic sociology, global and transnational sociology, historical sociology, organizations, political sociology, professions, regulation, Latin America.

Languages:

English: native

Spanish: fluent (reading); proficient (listening and speaking)